



Solving the remote dilemma

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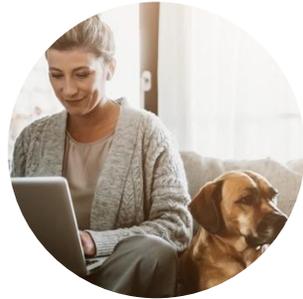
A remote revolution

Work has Changed



2019

20% of workers worked from home



2020

71% of employees worked from home



2021

54% want to remain work from home



2022

59% are still working from home

*Source: [How Coronavirus Has Changed the Way Americans Work | Pew Research Center](#)



The remote dilemma

What is the remote dilemma?

Create an in-person experience with technology

Deploy support, regardless of location or device

Maintain security

Move beyond the "transactional" in online interactions





Create an in-person experience for an increasingly remote workforce

Ensure Performance and Reliability

Remote access & support solution should

- Connect to the remote device in seconds
- Deliver quality & responsiveness “as if sitting right there”
- Reliable + proven uptime
- Low latency, regardless of where the users are





**Effortlessly deploy and
support remote workers on
any device or platform**

Simple to Set Up, Manage, and Scale

A remote solution should make IT's life easier.

- ✓ 1st remote session within 5 minutes!
- ✓ Easy for end users and support engineers
- ✓ Easy to on-board & off-board users
- ✓ Easy to scale up to thousands of users
- ✓ Easy to fit into existing workflow

Confidential



Inclusive of All Devices & Operating Systems

- ✓ Windows
- ✓ Mac
- ✓ Linux
- ✓ iOS
- ✓ Android
- ✓ Chromebook

Confidential





Maintain security and compliance

Remote Work + Cybersecurity

20%

of security breaches from hacked credentials*

2021

Security breaches were the highest in 17 years, and keep increasing every year*

Zero Trust

Zero Trust Approach significantly lessened the cost of a breach*

88%

of ITDMs say they worry their risk of breach has risen because employees are using personal devices for work that were not built with business security in mind.**

60%

of businesses will change from VPNs to ZTNA by 2023***

* IBM
** HP
*** Gartner



Move beyond the "transactional"

Connect in a Meaningful Way

Don't forget the soft skills

- 77% (respondents by Deloitte survey in Jan. Of '22) have experienced burnout
- Teams are longing for a meaningful connection that goes beyond "the transaction" of the typical online meeting





Dilemma solved ...

**Make remote access and
support a strength not a
burden**



An in-person experience users need, with security that IT can trust!



About Splashtop

Secure remote access and support



\$1 BILLION
Company Valuation
(Unicorn)



30+
million users



800+
million sessions



2000+
5-star reviews



85%
of Fortune 500 companies
use Splashtop as of 2021



200k+
corporate
accounts



93
NPS score - the highest
rating in the industry



BEST VALUE
no annual
price increases



30k+
MSPs in the
US supported