



# Solving the remote dilemma

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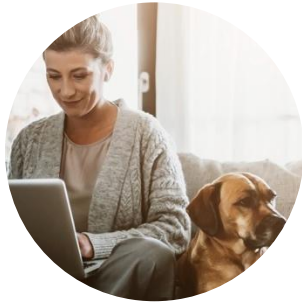
# A remote revolution

# Work has Changed



**2019**

20% of workers  
worked from  
home



**2020**

71% of employees  
worked from home



**2021**

54% want to  
remain work  
from home



**2022**

**59% are still  
working from  
home**

\*Source: [How Coronavirus Has Changed the Way Americans Work | Pew Research Center](#)



# The remote dilemma

# What is the remote dilemma?

Create an in-person experience with technology

Deploy support, regardless of location or device

Maintain security

Move beyond the "transactional" in online interactions





# Create an in-person experience for an increasingly remote workforce

# Ensure Performance and Reliability

Remote access & support solution should

- Connect to the remote device in seconds
- Deliver quality & responsiveness “as if sitting right there”
- Reliable + proven uptime
- Low latency, regardless of where the users are

**Confidential**





**Effortlessly deploy and  
support remote workers on  
any device or platform**



# Simple to Set Up, Manage, and Scale

A remote solution should make IT's life easier.

- ✓ 1<sup>st</sup> remote session within 5 minutes!
- ✓ Easy for end users and support engineers
- ✓ Easy to on-board & off-board users
- ✓ Easy to scale up to thousands of users
- ✓ Easy to fit into existing workflow

Confidential



## Inclusive of All Devices & Operating Systems

- ✓ Windows
- ✓ Mac
- ✓ Linux
- ✓ iOS
- ✓ Android
- ✓ Chromebook

Confidential





# Maintain security and compliance

# Remote Work + Cybersecurity

20%

of security breaches from hacked credentials\*

2021

Security breaches were the highest in 17 years, and keep increasing every year\*

Zero Trust

Zero Trust Approach significantly lessened the cost of a breach\*

88%

of ITDMs say they worry their risk of breach has risen because employees are using personal devices for work that were not built with business security in mind.\*\*

60%

of businesses will change from VPNs to ZTNA by 2023\*\*\*

\* IBM  
\*\* HP  
\*\*\* Gartner



# Move beyond the "transactional"



## Connect in a Meaningful Way

Don't forget the soft skills

- 77% (respondents by Deloitte survey in Jan. Of '22) have experienced burnout
- Teams are longing for a meaningful connection that goes beyond "the transaction" of the typical online meeting





**Dilemma solved ...**

**Make remote access and  
support a strength not a  
burden**



An in-person experience users need, with security that IT can trust!



# About Splashtop

Secure remote access and support



**\$1 BILLION**  
Company Valuation  
(Unicorn)



**30+**  
million users



**800+**  
million sessions



**2000+**  
5-star reviews



**85%**  
of Fortune 500 companies  
use Splashtop as of 2021



**200k+**  
corporate  
accounts



**93**  
NPS score - the highest  
rating in the industry



**BEST VALUE**  
no annual  
price increases



**30k+**  
MSPs in the  
US supported